

Online

Shashank.878@gmail.com

**GS SCORE**  
GS MAINS TEST SERIES 2016

TEST - 06

## ETHICS, INTEGRITY AND APTITUDE

Time Allowed: 3 hr.

Max. Marks: 250

Q.	Marks	Instructions to Candidate
1.		<ul style="list-style-type: none"><li>• There are 19 questions.</li><li>• All questions are compulsory</li><li>• The number of marks carried by a question/part is indicated against it.</li><li>• Content of the answer is more important than its length.</li><li>• Answers must be written in the space provided.</li></ul> <p>Any page or portion of the page left blank in the Question-cum-Answer Booklet must be clearly struck off.</p>
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		
11.		
12.		
13.		
14.		
15.		
16.		
17.		
18.		
19.		

1. Invigilator Signature

2. Invigilator Signature

Name Shashank Chaudhary

Roll. No. \_\_\_\_\_

Mobile No. \_\_\_\_\_

Date 4-6-2016

Signature Shashank

# REMARKS

--	--	--

## SECTION - A

Q1. Values are the very core of our behaviour, the motive force of our lives. Substantiate with example. (150 Words) (10 Marks)

Ans-

The value framework of an individual determines the behaviour. Values act as the motive force of our lives because <sup>in</sup> everything we do, we try to do it in consonance with our value system.

For Example:

• Honesty: A person with value of honesty will never speak a lie. He will be honest in every aspect of his life. i.e. private or public life

• Humanism: Mother Teresa had a value of humanism. Throughout her life she strived for ~~me~~ helping the needy and it was motive force for her life.

Similarly, her care giving behaviour, serving poor was based on her value of humanism.

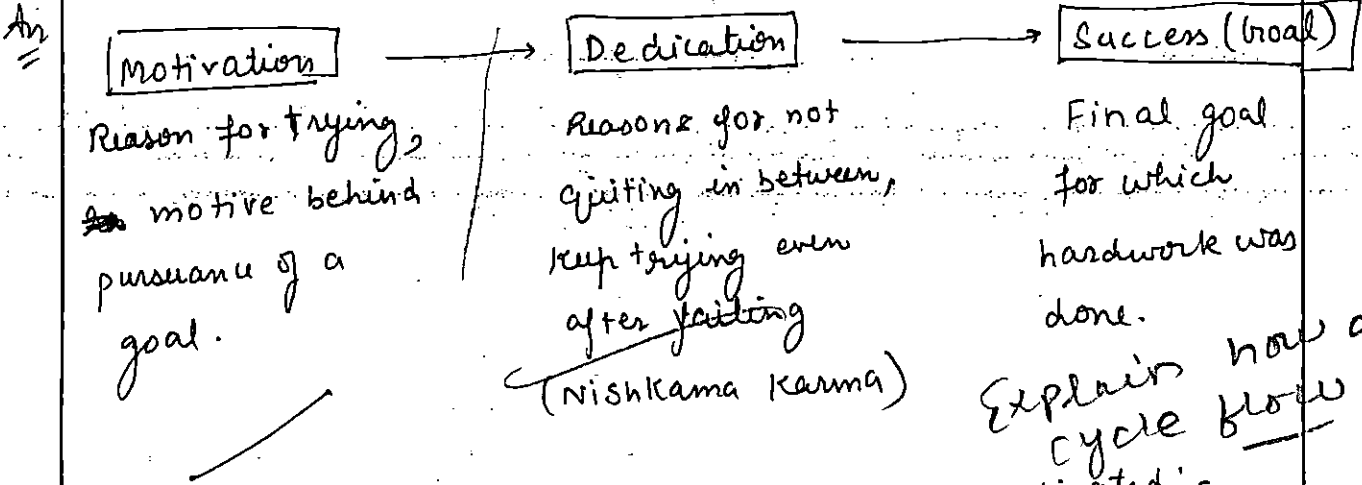
• Socialism: Lenin had the value of socialism, he wanted ~~a~~ the rule of people and not monarchy. The value of socialism and classless society was <sup>in general</sup> motive force behind his ~~to~~ violent behaviour against the monarch and all his life he pursued the path of socialism which led to Russian Revolution.

Remarks

Don't end your answer abruptly.



Q2. Dedication and motivation can get people far in life. Motivation turns into dedication and dedication turns into success. List the steps needed to keep the civil servants motivated to achieve the goal of welfare of the society. (150 Words) (10 Marks)



Steps to keep the civil servant ~~self~~ motivated:-

- Firstly, there is need to sensitise civil servants for a welfare society, they need to recognise the benefits of a welfare society as a whole. A corruption free, law and order driven, violence free society is good for everyone including the civil servant.
- Second, recognition of the efforts of civil servant towards welfare society. Every year, awards, prizes etc can be given for good performance by the civil servants e.g. <sup>civil servant</sup> O.P. Chaudhary receiving award for good administration.
- Third, denouncing and zero tolerance towards corrupt behaviour, de-incentivising immoral behaviours.

Remarks

Fourth, periodic orientation programmes and seminars for civil servants on good governance, public welfare are efficient ~~of~~ administration.

(3)

Remarks

Q3. Do you agree that the long legacy of unethical practices in governance in India has enhanced the tolerance level for administrative immorality? Discuss with examples and also suggest the steps needed for improving administrative morality. (150 Words) (10 Marks)

Ans

Yes, the long legacy of unethical practices in governance in India has enhanced the tolerance level for administrative immorality. For instance.

- Corruption in public offices is now seen as norm.
- ~~It is~~ Using office for person gain is motivation for many candidates preparing for government services.

Trace the history of such practices

- Political corruption is highly tolerated, the convicted political is re-elected by people to power e.g. Lalu Prasad Yadav

- People prefer giving money than to complain unethical behaviours.

- Corruption in police is high, people prefer not to approach police ~~as~~ as they feel police highly unethical and inefficient.

- Government offices are seen as machines to make money rather than ~~public~~ serve the public.

Remarks

Ways to Improve:

• Political interference in administration should be curtailed by bringing reforms e.g. Police reforms.

• Stringent penal provisions against unethical behaviours, CVC and Lokpal should be empowered.

• Social ~~ostracisation~~ <sup>condemnation</sup> should be done towards

corrupt officers.

• Empowerment of civil society and media is needed.

• Citizen charters, codes of Ethics are the way forward.

32

Remarks



Q4. "True character is revealed in adversity". Discuss the statement in light of the various challenges that public service throws upon public servants? How would you respond to them?  
(150 Words) (10 Marks)

The statement by Abraham Lincoln is an appropriate test to judge the character of ~~the~~ a person.

The true commitment and character of public servant is revealed when public services throws various challenges on public servants like:

(i) Political interference and blame game <sup>Situations when character is tested?</sup>

• The political masters, initially does not let the public servant work independently towards public welfare and then blame him/her for the deficiencies in the administration.

(ii) Popular pressure

• Protests outside offices, corruption allegations, media blaming etc are challenges thrown by people because they are dissatisfied ~~be~~ due to bad governance.

• Civil servants <sup>are</sup> sometimes under pressure because of lack of finances, though they want

Remarks

to undertake welfare programme. In these situation people blame the public servants.

(iii) Excessive Scrutiny for Corruption

- Any action of civil servants is seen ~~as~~ with apprehensions, which makes civil servant reluctant to make quick decisions.

According to me, a high virtuous character can tackle all the adversities with ease. I will try to inculcate highest standards of integrity, probity and ~~commitment~~ justice so that I will not feel helpless against any challenge. Moreover, I will try to seek advice from my seniors ~~and~~ and respected public servants in case of adversity.

22

Remarks

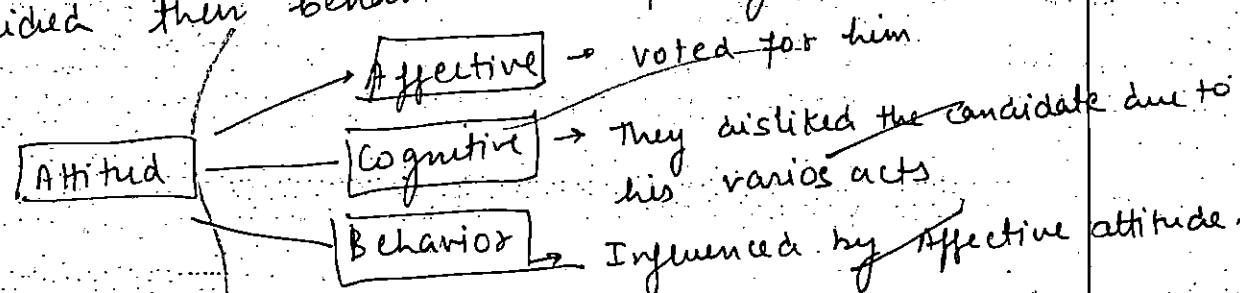
Q5. A group of voters were dissatisfied with a candidate because of various acts of omission and commission. Unfortunately the candidate was from the same community as that of the group. Other communities voters were also dissatisfied with the candidate and hence the group wanted to go with them in order to please them. However on the date of polling, caste factor played the decisive role hence the group could not go against the candidate, because of his social background.

How would you explain that attitude determines behaviour? (150 Words) (10 Marks)

*Ans* In this case the people acted based on their attitude. This is a similar situation that is prevalent in the Indian administration.

For instance, Every single public servant will agree to the fact that corruption is an evil. However, when given the opportunity while no one looking, ~~most~~ majority of them indulge in corruption.

Similarly here, despite the unliking of the candidate by the group they end up ~~to~~ voting for him because of their attitude is ~~discouraged~~ <sup>plagued</sup> by prejudices of caste which ultimately decided their behaviour on polling day.



Remarks: In this case the affective component overpowered the cognitive component.

*Remarks*

Q6. Outside obligation on the public servant to be ethically and morally correct fails to improve ethics in public service rather the conscience of individual needs to be enlightened. What steps will you take to enlighten your conscience for acting ethically correct while in service? (150 Words) (10 Marks)

Ans  
 Outside obligations like citizen charters, codes of Ethics, code of conduct, ~~provisions~~ constitutions, laws etc

fails to improve ethics in public service rather the voice of conscience which is based ~~on~~ on inner moral framework needs to be strengthened <sup>as well</sup>

For enlightening my conscience I will: <sup>as a source of guidance</sup> as a source of guidance

(i) Read about the lives and value system of great leaders and administrators and

try to incorporate their teachings in my value system which will dictate my conscience

(ii) Build a virtuous character based on the four virtues of Plato - Temperance, Courage, Justice and wisdom.

(iii) Inculcate the foundational values of civil services in my value framework - compassion, integrity, commitment, impartiality, empathy etc.

Remarks

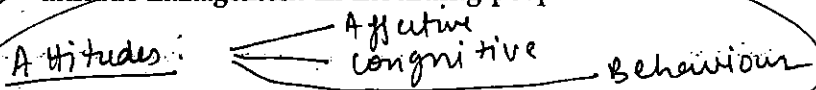
(21/22)

--	--	--

*Remarks*

Q7. In an organization there are two types of people. One who don't work properly and other who want to do work but not allowed to do so either due to internal or external pressure. Discuss the attitude of these two types of people. Discuss the importance of attitude management in moulding people's behavior toward following of one's duty.

(150 Words) (10 Marks)



Who don't work properly:

- Their cognitive component of attitude do not consider ~~down~~ work commitment important
- They consider they will get equal salary even if they do not work.
- Their attitude towards work is negative and they do not consider work as duty or learning opportunity

Who want to work

- Their cognitive component have positive character towards work.
- This is reflected in their behaviour as they are willing to work.
- However due to pressures they can't work. This can negatively affect their attitude towards the work.

Remarks

Attitude management is very important in moulding people's behaviour towards following one's duty. One should have positive attitude towards one's duty, then only he/she will have ~~commitment~~ towards it. Otherwise the sense of duty will wear off and the person will ~~feel~~ feel the duty more as a burden. Therefore, ~~managing~~ attitude is important to ~~get~~ keep people motivated, dedicated and committed towards their duty.

(32)

Remarks



Q8. Humility is the mother of all virtues, purity, charity and obedience. Comment. Do you consider yourself humble? How can you prepare yourself to become more humble?

(150 Words) (10 Marks)

Humility is indeed mother of all virtues. It displays the virtuous character of a person. Humility shows that the humble person respects other human beings as end in itself rather than means. This is the basis of humanism and other virtues like purity, charity and obedience. Humility also shows the values of compassion, empathy and sympathy. It is also the basis for value of non-violence, love for all and service to human kind.

e.g. Gandhiji was a humble leader, he always advocated humility in the satyagrahas he said

"Offer the other side of your face when someone slaps on you on one side"

"Never turn to violence even if no matter how bad things get"

Remarks

~~do we need to  
teach high moral  
values always  
I think I think are you  
consider need to have  
them need to have  
them about it.~~

myself humble. I always  
writeous. ~~and~~ I always thank  
anyone who do anything for me. For example

I thank the rickshawala when I ~~take~~ <sup>take</sup> the ride.

To be more humble, I ~~try~~ never to get  
angereed at anything, no matter what happens.

I constantly read about Grandhiji and  
try to inculcate his humble behaviour  
in myself.

list steps  
how can you  
develop humility? 2

Remarks  
~~Answer~~

Q9. Innovation in ideas and work is needed for development of oneself but we move by ideas that are manufactured by others. As a civil servant how will you establish a culture of innovation in your department rather than maintaining top-down relation?

(150 Words) (10 Marks)

*Ans*

Human history tells us that innovation in ideas and work ~~is~~ is responsible for development e.g. Industrial revolution etc.

However, in the modern political-administrative framework almost all departments <sup>disables</sup> and public offices are run based on the top-down <sup>importance of</sup> ideas and practices. innovation

I will try to change it in the following way:-

(i) Monthly meetings of all employees will be arranged, new ideas will be appreciated for changes and innovations in the administration in the office.

(ii) ICT will be promoted in the dept.

(iii) Quality of public services will be improved by taking suggestions from ~~at~~ the right person e.g. ~~for example~~ for better management

Remarks

of files and records I try to incorporate  
the clerks in decision making.

1/32

Remarks

Q10. The core competency of civil servant should include Ethical values, Professional values, Democratic values and Humane values. Do you agree? Discuss one core competency under each category and its importance in improving public good. (150 Words) (10 Marks)

Ans Yes, the core competency of civil servant should have why do you agree? give reasons

Ethical values

- His/her actions should be based on highest ethical values of Justice, equality, love for all etc
- Justice: Important so that resources reach the poor.

Professional values

- Important for improving quality of public service
- Commitment towards work - he/she should be committed towards the duty irrespective of the conditions of his/his public or private life.

P.T.O.

Remarks

Democratic values

- Increases the confidence of people in administration
- ~~Poppr~~ Popular Participation: People will feel empowered and help in making administration more efficient, effective and economic.

Human values

- Increases the credibility of administration
- Compassion, Empathy: Civil servant should be compassionate towards the poor so that he/she can strive for making their condition better.

Discuss specific relevance to civil services?

31/32

Remarks

Q11. If an individual want to grow up as successful human being one essential thing is to have rational thinking. What does rational thinking means to you? Is it just controlling one's emotion or something else? Discuss with example. (150 Words) (10 Marks)

Ans Rational thinking is the thinking process based on the human reason and scientific findings as opposed to religious tenets and traditional dogmas. It is a basic principle that one should follow ~~to~~ towards being a successful human being.

For me rational thinking means applying my own ~~my~~ mind for deciding ~~the~~ ~~the~~ my course of action. My rationality is based on proven scientific laws, philosophies and ethical principles.

It is much more than controlling one's emotions. Interestingly, rationality ~~can go to~~ and emotions go hand in hand.

eg. For example

Remarks

While dealing with poor a civil servant should allow his emotions of empathy and compassion to come up. These emotions can guide the civil servant to be rational and take appropriate steps towards welfare of poor even if it mean ignoring some non-essential and ~~futile~~ unnecessary laws.

This way he can be both emotionally intelligent and rational in his behaviour

(2/3)

Remarks



Q12. Principle of sustainable development is primarily an ethical concern, with associated environmental and economic dimensions. Do you agree? What is the expected ethical response of the nations across the globe to the impending environmental crisis?

(150 Words) (10 Marks)

Ans. Yes, principle of sustainable development is primarily an ethical concern, with associated environmental and economic dimension.

Ethical concern

Sustainability is essential and moral because the environmental resources we are using are not inherited from our ancestors but borrowed from our ~~our~~ subsequent generation. Therefore, it is our moral duty to transfer the environment in such a ~~near~~ condition that it was transferred <sup>what are the</sup> to us from previous generation comprising <sup>of concerns</sup> all flora ~~and~~ fauna and natural resources.

Environmental and Economic dimensions

Sustainable development is essential for environmental conservation, its biodiversity and ecological wealth.

Remarks

- Sustainable development is economical in longer run. e.g. Electricity from solar and wind energy will be cheaper in longer run than coal and oil.

Ethical response of nations should be:

- Shift to green technologies and green practices.
- Help poor nations in terms of finances and technology.
- Adhere to the commitments of Paris agreement.
- Achieve Sustainable Development Goals by 2030.
- Special efforts towards mitigation for the littoral and coastal countries.

(4)

Remarks

Q13. What precautions are needed while criticizing the performance of work of subordinates? Suppose you are head of a disaster management team and have assigned the work of distribution of foodgrain to one of your subordinates, which he could not handle properly. How will you comment on his performance? (150 Words) (10 Marks)

Ans

Precautions are needed while criticizing the performance of work of subordinates because it can act as a deterrent and the subordinates may lose motivation towards committing to the duty assigned to them.

I will try to highlight the ~~posi~~ achievement in his work, however small they may be. Then I will suggest improvements over what he has done and guide him towards better performance and help him wherever needed. This will ensure that he is not discouraged and keep himself motivated towards better performance next time.

However, care should be taken that encouragement should not be taken as appeasement. If he repeats the same

Remarks

mistake again and again I will not  
be reluctant to replace him with other  
officer.

32

list in  
for 2015

Remarks

SECTION - B

Q14. A poor and meritorious young man got selected into civil service with the generous assistance from villagers. The teachers provided him free coaching, his friends assisted him with notes, books and other materials. While in civil service, the young man had not forgotten the assistance and help which he had received from various cross, section of the society.

Suppose you are in the place of the civil servant, what type of behavioural changes you could notice in yourself and what specific help and contributions you would like to make towards the society. What could be your limitations and how would you overcome through them? (250 Words) (20 Marks)

Ans Behavioural change: intro

• More empathetic towards the poor and weaker sections of society.

• More generous and kind.

• I will donate 20% of my salary towards education of poor.

Contributions that I can make:

• I will try to extend my guidance to as many poor civil aspirants who lack formal coaching and guidance.

• I will put special emphasis on human capital schemes i.e. in education and health.

actions are not asked  
- How will it turn you into more empathetic & compassionate person?

Remarks

- I will ensure an efficient implementation of Sarva Shiksha Abhiyan, Beti Bachao Beti Padha scheme, National Rural Health mission etc.
- Every weekend I will go and teach in the nearby government schools ~~that~~ for special motivational and creative classes.

### Limitations

- I may face issues with managing time
- Budgetary and financial support in this regard.
- Pressure may not get transfer in education department.
- Manpower issue.

Remarks

Despite all these limitations I will commit myself towards the goal of education of poor. because education hold immense potential towards ending the poverty that has been there through generation. No government support can do what an empowered individual can do for his family and society.

Therefore, I will strive for managing time and available resources ~~and~~ towards the goal of human development. Moreover right to Education is a constitutional right and therefore should be realised to its full potential.

12

Remarks

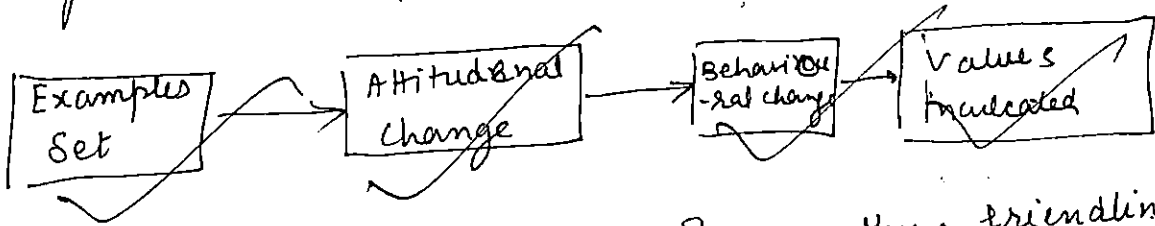
Q15. There was a residential school situated in the remote part of the country in which approximately 250 class IXth and Xth level boys used to study and stay. School principal had his residence in the school premises only. The principal used to attend and participate in the daily morning prayers and take his two meals along with students. He was a kind hearted and empathetic person who used to provide also the moral education. The students liked and admired him because not only he preached, he used to set personal examples.

On the basis of above, answer the following questions:

- (a) What could be contribution of school principal in attitude formation of the students?  
 (b) If one of the students gets into civil services at a later stage, what impact and influence does the school will make on his attitude and behaviour?

(250 Words) (20 Marks)

Ans (a) The school principal can have an immensely positive contribution towards the attitude formation of the students.



By setting the examples of empathy, friendliness, humility, kindness and other moral values the principal can ~~change the~~ create a positive attitude development in the children which will consolidate their moral framework that will ~~ultimately~~ manifest in their behaviour.

*explain in detail.*

Remarks



(b) Impact on behaviour and attitude of the civil servant :-

(i) He will be compassionate and empathetic towards weaker and marginalised sections of the society.

(ii) He will encourage popular participation

(iii) He will prefer living ~~in~~ near the colonies of poor so that he can be accessible readily

(iv) He will encourage people to share their grievances and try to redress them.

(v) He will be humble and kind to every person he meet, this will increase his credibility among people. ~~and~~, and respect.

(vi) He will try to arrange public meeting and ~~isolate~~ promote moral values and ethical behaviour.

(vii) He will be a person of integrity with consistency among his thoughts and behaviour.

7

Remarks

*Remarks*

Q16. You are the Chief Medical Officer in a government hospital. Recently a social activist fighting against superstition was killed by a mob with certain political affiliation while addressing a public gathering. His body was sent to your hospital for post mortem. Subsequently you got telephone calls from some influential people and politicians pressurizing you to (i) manipulate the post mortem report in a manner that the case of murder is not substantiated. You are also threatened for life if you do not comply or (ii) in case if you comply, offer is given to you for promotion as well as suitable monetary compensation.

What are the options before you? Discuss each option. (250 Words) (20 Marks)

Ans- This case is of conflict between professionalism, commitment to service and private interest.

Options available

(i) manipulate the report and accept the offer for compensation and promotion

• This option might seem lucrative in the first instance but it is highly unethical and immoral. It is against the basic values of truth and honesty. Therefore, this option is never acceptable to me.

(ii) Do not comply and prepare an honest report

• I can get threats on my life, ~~no~~ further since influential people are involved

Remarks

they can arrange for my transfer and bring a corrupt officer in my place and get their way. Therefore, the overall public interest is not served as the culprits are not brought to the justice.

(ii) Record the threat & phonecalls and approach the police and media with the evidence

- By this way, the situation will be revealed in front of the public.
- I will be given police protection so that I can conduct the post-mortem adequately and submit a true report.
- Evidences from a true report will bring the culprits to justice.
- I will not have to compromise my integrity.
- Public interest will be served.

Therefore this is the best option.

- conclusion -

Remarks

(12)

*Remarks*

Q17. A new Indian Police Service incumbent, after completion of his training, has joined first posting in a district.

- (i) Some influential people, outside his office as well as subordinates in his office come to meet him and offer him valuable gifts as a welcome gesture.
- (ii) He has also been told by his subordinates that, there is a channel of money collection by the police of the area from commercial vehicles, shanty vendors and shopkeepers as well as spurious liquor lobby, etc, share of which would automatically reach to the new officer. This money is unaccounted and does not go to the establishment.
  - (a) The officer is in dilemma. Whether he should accept the gifts as a welcome gesture from influential people outside the office or only from his official colleagues or from both?
  - (b) What would be professionally and ethically correct decision for him.

(250 Words) (20 Marks)

Ans The officer faces the dilemma between professionalism and use of profit for private gain.

Stake holders

- The IPS
- ~~the~~ Police Staff
- Shanty vendors, shopkeepers etc.
- Administration ~~at~~ as a whole.

a) The Civil Services Conduct Rules ~~and~~ ~~also~~ states that the civil servant can't accept any gift in monetary or non-monetary which is offered to him because of his office.

Therefore, while welcoming the wishes of the influential people and his official colleagues he ~~can~~ must strictly refuse

Remarks

to take any gift or favour from any official or influential people. Moreover he ~~should~~ should instruct them not to repeat such behaviour in the future.

(b) The correct decision for him ~~to be~~ would be to strictly act against the practice of money collection by police as according to Indian Constitution, power to levy tax is only conferred upon Parliament and no other authority. Therefore, this practice is illegal and unethical and ~~she~~ must be stopped immediately.

Moreover he should instruct his subordinates to treat the influential in the same manner as the common people and do not accept any gift or favour from them as it will amount to bribe. The police should be impartial and give equal protection of law to every citizen irrespective of his/her status.

6.2

Remarks

*Remarks*



Q18. While implementing Centrally and State Sponsored Development Programmes a Civil Servant faces lot of interference from the local political leaders to oblige certain contractors and service providers who do not qualify the required eligibility criteria on the one hand and moreover uses substandard material in construction and provide poor quality of service on the other. He finds it immensely difficult to keep his neutrality and do what is best in the public interest. He is very disturbed. He thinks on the following options:

- (a) He informs the senior officers, but every time he does so, he finds that somehow they are not ready to annoy the local influential politicians. He thinks about taking up the issue with the further higher up officers in the hierarchy.
- (b) He thinks about meeting the media people and tell them about the difficulties faced by him due to political interference and lack of support from the senior officers.
- (c) Resign from his post as public servant and fight against such malpractices from outside.

Evaluate every option before him and suggest which of the above stated course of action is the best? (250 Words) (20 Marks)

Ans This case represents the upholding of the commitment to public service along with maintaining political ~~interest~~ neutrality and sustaining political pressure.

Stakeholders

- Political leaders
- Contractors
- Civil Servant
- Public at large.

(a) Merits

- Experienced advice to deal with such cases.
- Lawful as civil servant should consult his seniors.

Remarks

- The matter will come in sight of higher officials.

### Demerit

- Senior officers may prefer and support the political heads.
- Further undue pressure from higher officials to comply to political requirements.
- They may think that the civil servant is incompetent.
- Problem may not be solved.

### (ii) Merits

- People will be engaged in the matter.
- The real ~~wrapped~~ motives of political heads will be revealed.
- Public interest will be served.
- Innocence of the civil servant is displayed.

### Demerits

- Section ~~11~~ 11 of the Civil Services Conduct Rules say that civil servant ~~do~~ should not engage media in ~~is~~ matters ~~of~~ related to decision making ~~offices~~.
- It will politicise the matter.
- People will lose confidence in administration.

Remarks

- Civil servant could be framed in the Blame game.
- Project will be delayed.

(ii) merits

- Civil servant does not have to go against his values.
- Corruption can be unveiled as civil servant has insider information

Demerits

- The replacement officer may ~~also~~ comply to the demands of political heads and public interest is subjugated.
- Loss of job for the civil servant
- It may take inordinate time to bring out corruption in the system.
- The implementation of scheme will be delayed.

The best option among them that will uphold the public interest will be option (ii) because

indulging with media for whistle blowing and revealing corruption in the system is good in the ~~long~~ longer run. Moreover, as media being a part of civil society is an important tool to combat corruption in the administration.

8.2

Remarks

Q19. There is an entrepreneur who has opened a factory in the rural areas for the manufacture of sanitary ware. His initiative has helped in providing good employment opportunity to rural people and in the production of affordable sanitary products which are being used in construction of rural toilets. However there are some cases of under payment of wages and few cases of employment of children below 14 yrs. You are labour enforcement officer of the area and in course of your routine inspection, you noticed these discrepancies. Answer the following.

- (a) What are the options available to you?
- (b) Discuss the merits/demerits of each option and finally choose the option which you consider best with suitable justifications. (250 Words) (20 Marks)

In this case there is a conflict between the good of some people (some workers, children) and the larger village area.

Stakeholders

- The entrepreneur
- Workers
- Employed children
- Labour Enforcement officer.

a) Options available:  
 (i) ~~Cancel the licence~~ <sup>only last resort</sup> of the factory because of violating the Minimum Wages Act and Child Labour ~~(Prohibition)~~ <sup>Prevention</sup> Act.

Remarks

(ii) Strict warning to the owner to not violate the law and increase the wages and not employ the children

(iii) Try to arrange ~~public~~ investment from government support <sup>→ under Startup India/Stand up India</sup> so that the owner can increase the wages and do not employ children

(b)

(i) Merits

- Law is followed.
- Children will not be employed in hazardous occupation

Demerits

- People will lose employment.
- ~~No cheaper sanitary ware available~~
- High losses to the entrepreneur.
- People will be forced towards migration.
- Open defecation → Diseases → Malnutrition  
↓  
School dropout among children
- Poverty will prevail.

Remarks

(ii) Merits

- Jobs preserved.
- Factory maintained
- Children saved.

Demerits

- Owner may reduce the ~~pr~~ production of increase prices leading to reduction in rural toilets. → increased open defecation
- He may employ less people due to shortage of funds
- He may shut down factory due to less profits leading to loss of jobs.

(iii) Merits

- ~~same as option~~ (ii)
- He can maintain same production and workforce except children
- Cheaper sanitary ware. → Swachh Bharat Abhiyan
- Profitable business

Demerits

- It may take time to arrange funds from government.

Remarks

Therefore, option (iii) is best to get the best for the most.

160  
1551  
05-08  
80-90